



A comprehensive Training Course for Vein Center

Advanced Sclerotherapy Program

Advanced Sclerotherapy Seminar

www.CopaVin.com



CopaVin Medical Training



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The Best Sclerotherapy Training Course you can get

Based on the practical experience of those who have ONLY done Sclerotherapy and Sclerotherapy alone for the past 30 Years

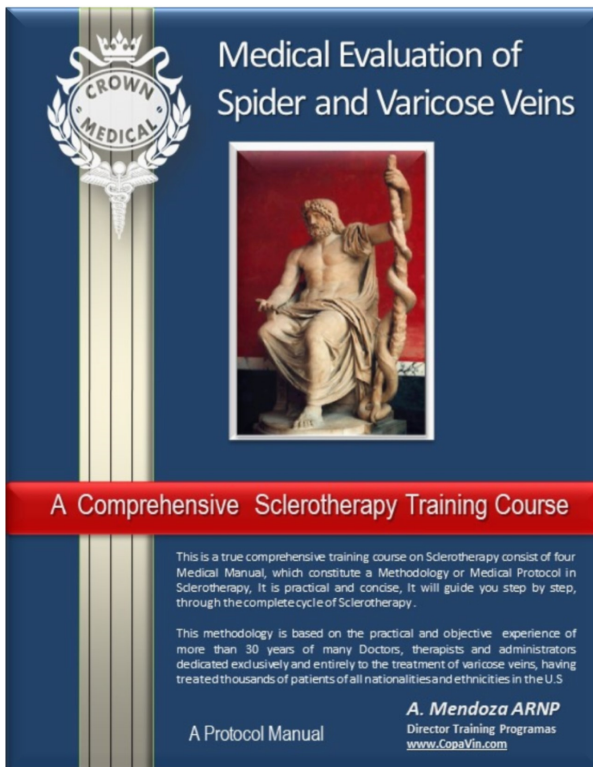
Learn :

- The 22 Sclerotherapy Injection Techniques of Sclerotherapy
- Walkthrough the complete Sclerotherapy Cycle
- Which are the common pitfalls of Sclerotherapy
- How to prepare a Treatment for Sclerotherapy
- Get the Pearls of the Sclerotherapy Practice

1st You will receive all Four Sclerotherapy Manuals



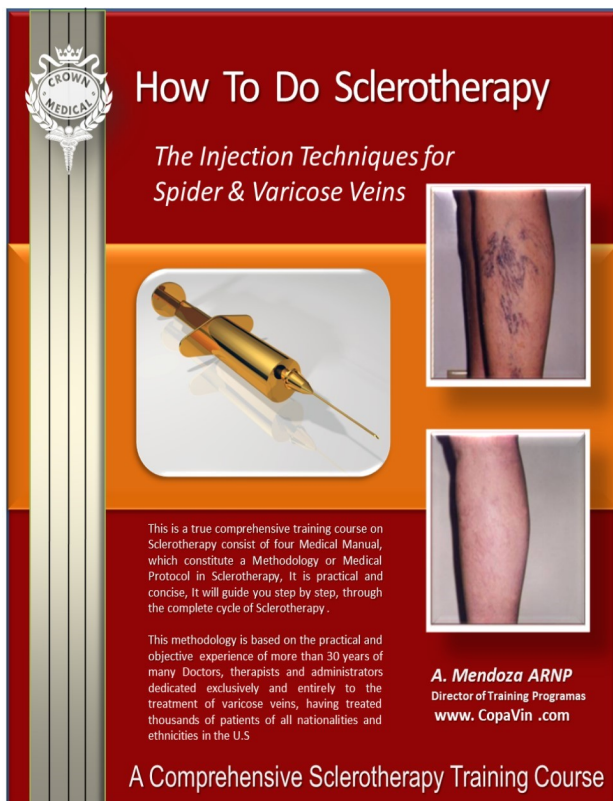
Manual No 1



All Elements needed to consider when performing a Medical Evaluation of Varicose Veins of the Lower Extremities

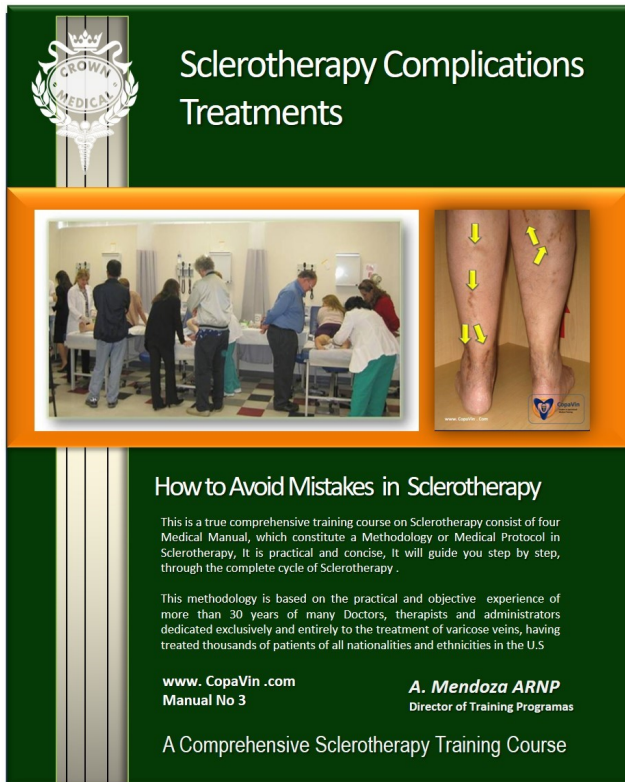
Which includes topics such as The 11 steps of the 1st Medical Visit, Differential Diagnosis, Vascular test, Vein Classification, 2nd Visit considerations, How to Prepare a Treatment Plan for Sclerotherapy

Manual No 2



This manual teaches you How to Do Sclerotherapy for Spider and Varicose Veins of the Lower Extremities It is a 222 Pages Manual divided - into five Chapters It gives you a detail description on how to perform the actual injection, It gives you the Tips and Pearls of the practice , It also offers the Sclerotherapy protocol to follow when doing Sclerotherapy . All based on the practical experience of those who have been doing sclerotherapy for the past 30 Years

Manual No 3



Sclerotherapy Complications Treatments

How to Avoid Mistakes in Sclerotherapy

This is a true comprehensive training course on Sclerotherapy consist of four Medical Manual, which constitute a Methodology or Medical Protocol in Sclerotherapy, It is practical and concise, It will guide you step by step, through the complete cycle of Sclerotherapy .

This methodology is based on the practical and objective experience of more than 30 years of many Doctors, therapists and administrators dedicated exclusively and entirely to the treatment of varicose veins, having treated thousands of patients of all nationalities and ethnicities in the U.S

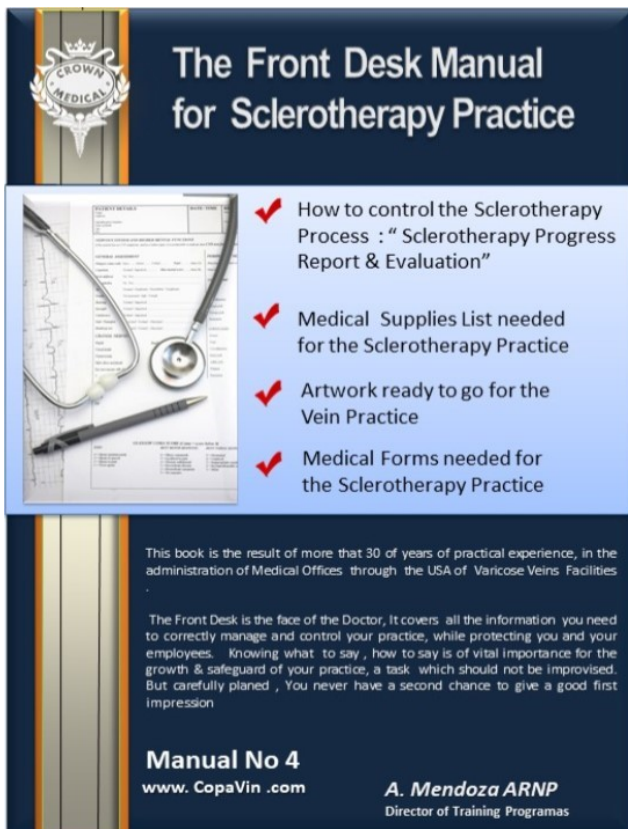
www.CopaVin.com
Manual No 3

A. Mendoza ARNP
Director of Training Programas

A Comprehensive Sclerotherapy Training Course

Sclerotherapy Complication Treatments. A must have manual , for the person that practices Sclerotherapy . It teaches you How to avoid mistakes in Sclerotherapy. Which explain the different treatment of Sclerotherapy complications , and How to control the progress of the Sclerotherapy

Manual No 4



The Front Desk Manual for Sclerotherapy Practice

- ✓ How to control the Sclerotherapy Process : “ Sclerotherapy Progress Report & Evaluation”
- ✓ Medical Supplies List needed for the Sclerotherapy Practice
- ✓ Artwork ready to go for the Vein Practice
- ✓ Medical Forms needed for the Sclerotherapy Practice

This book is the result of more that 30 of years of practical experience, in the administration of Medical Offices through the USA of Varicose Veins Facilities

The Front Desk is the face of the Doctor, It covers all the information you need to correctly manage and control your practice, while protecting you and your employees. Knowing what to say , how to say is of vital importance for the growth & safeguard of your practice, a task which should not be improvised. But carefully planed , You never have a second chance to give a good first impression

Manual No 4
www.CopaVin.com

A. Mendoza ARNP
Director of Training Programas

The Front Desk Manual for the Practice of Sclerotherapy . Gives you all the basic Management Elements required to control and implement the Vein Practice, Marketing Sample ready to go, Offers all medical forms needed to control the process of Sclerotherapy. It offers the Exams and Certification for your internal training purposes It has all Medical Reference need for Sclerotherapy Practice,

2nd you get the Complete Conference

All the Power points with the corresponding audio . It is like being in the class , but with the advantage that you can watch it over and over



You can watch Over and Over until you master the technique

3rd you get the Hands –On Videos



**Hands On Demonstration
Videos of Injection Techniques**



The 22 Injection Techniques For Sclerotherapy



You can watch Over and Over until you master the technique

Plus the Hands –On Videos

Sclerotherapy Technique Films

By CopaVin

Comes in a Flash Drive , Part of the Comprehensive Sclerotherapy Training Course



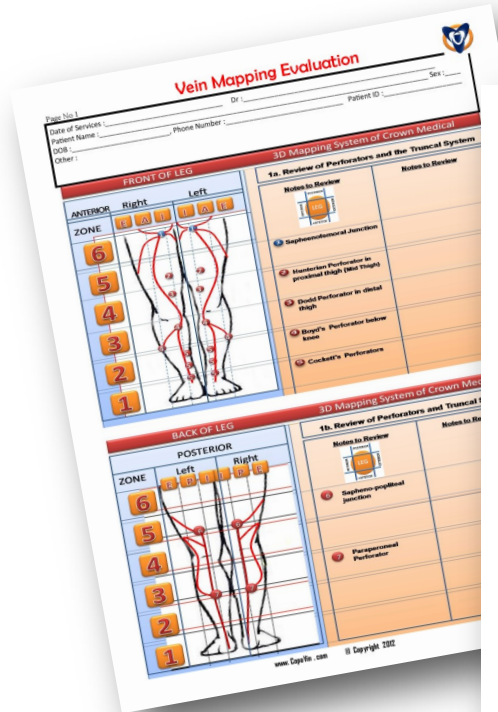
You can watch it over and over

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4th you also get

All the Medical Forms needed to implement Sclerotherapy



Vein Mapping Evaluation

3D Mapping System of Crown Medical

FRONT OF LEG

ANTERIOR

Right Left

ZONE 6 5 4 3 2 1

1a. Review of Performers and the Treatment System

Notes to Review

1. Saphenopopliteal Junction

2. Hunterian Perforator in proximal thigh (Holt Traugott)

3. Dorsal Perforator in distal thigh

4. Rapp's Perforator lower knee

5. Cockett's Perforators

3D Mapping System of Crown Medical

BACK OF LEG

POSTERIOR

Right Left

ZONE 6 5 4 3 2 1

1b. Review of Performers and Treatment System

Notes to Review

1. Saphenopopliteal Junction

2. Peroneal Perforator

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Page No 5

Informed Consent

Date of Services _____ Dr _____ Patient ID _____ Sex _____
Patient Name _____ Phone Number _____
DOB _____
Other _____

INFORMED CONSENT AND AUTHORIZATION TO PERFORM PROCEDURE OF SCLEROTHERAPY.

This form is designed to complement the explanation given by the doctor and provide you with the information you need to make an informed decision about whether to have sclerotherapy performed. Please read carefully the following information. If you have any questions or do not understand any potential risks, do not have the procedure done, only when you have a complete understanding of the risk and benefits should you undergo the procedure.

WHAT IS SCLEROTHERAPY? This is a popular method used to eliminate varicose veins in which a solution is injected into the veins, resulting in the obliteration of the vein. **DOES SCLEROTHERAPY WORK ON EVERYONE?** The majority of the persons who undergo this procedure will be cleared of their varicose veins or at least have good improvement. Unfortunately, however, there is no guarantee that sclerotherapy will be effective in every case.

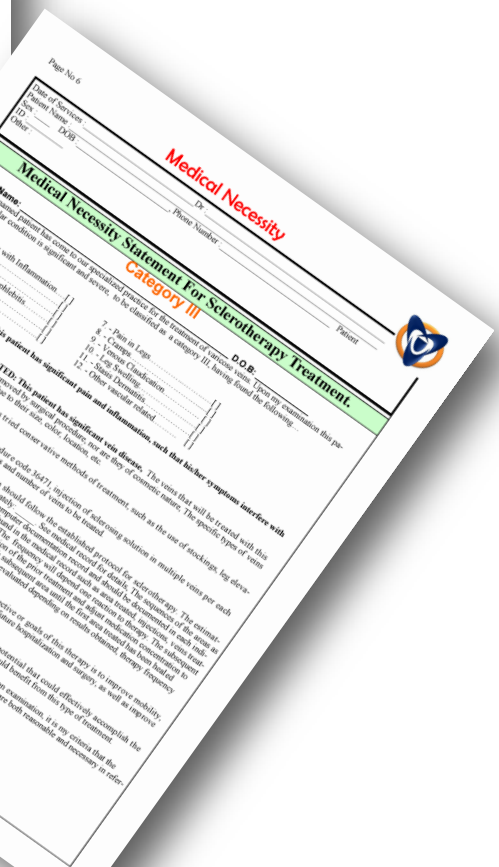
Approximately 10% of patients who undergo this procedure have poor to fair results. Poor results means that the vein has not totally closed after six treatments. In rare instances the patient's condition may become worse after sclerotherapy treatment to an area affected by the vein. **HOW MANY TREATMENTS WILL I NEED?** The number of treatments needed in order to clear or improve your condition depends on factors, such as the extent of the varicose veins, the size (diameter and length) and your reaction to the medication. Results vary in approximately 30% of the patients who undergo this procedure notice a discoloration of light brown streaks after treatment. The doctor immediately after the procedure. In rare instances this discoloration of the vein may persist 4 to 12 months. There is the possibility of staining and/or permanent pigmentation or a discoloration along the path of the vein. Sloughing occurs in less than 2% of sclerotherapy. Sloughing consists of ulcerations at the injection site that heal slowly. A blister may form, open and become tender to touch after treatment and uncomfortable sensation may run along the vein route. The pain is usually temporary and should return to normal color. However, there is the possibility that the scar or ulcer may become permanent. 4. Allergic agent used. 5. Pain. A few patients may experience moderate to severe pain and some bruising, usually at the site of be tender to touch after treatment and uncomfortable sensation may run along the vein route. The pain is usually temporary and should return to normal color. However, there is the possibility that the scar or ulcer may become permanent.

WHAT ARE THE MOST COMMON SIDE EFFECTS? 1. You may experience mild itching along the vein route. 2. Transient hyperpigmentation. 3. In approximately 10% of patients who undergo this procedure notice a discoloration of light brown streaks after treatment. The doctor immediately after the procedure. In rare instances this discoloration of the vein may persist 4 to 12 months. There is the possibility of staining and/or permanent pigmentation or a discoloration along the path of the vein. Sloughing occurs in less than 2% of sclerotherapy. Sloughing consists of ulcerations at the injection site that heal slowly. A blister may form, open and become tender to touch after treatment and uncomfortable sensation may run along the vein route. The pain is usually temporary and should return to normal color. However, there is the possibility that the scar or ulcer may become permanent.

IF PROCEDURES TO TREAT VARICOSE VEINS: Vein stripping and/or ligation may also be required. Hospital stay and is performed when the patient is under anesthesia. **WHAT SHOULD I DO AFTER TREATMENT?** If you notice any type of adverse reactions, pain in leg, etc to contact the doctor. go to the emergency room of any hospital. I acknowledge that I have signed below. I acknowledge that I have read completely the foregoing informed consent of sclerotherapy. Alternative methods and risks of not treating my condition. I hereby agree.

I hereby authorize Dr _____ and/or _____ SCLEROTHERAPY TREATMENT. Again, I understand all the risks involved as benefits. I acknowledge that no guarantee or assurance has been made regarding granted shall apply to each and every time I come to receive Sclerotherapy treatment that the Dr does not carry medical malpractice insurance. I or the photos obtained, for educational, scientific or advertising purposes. I agree that the legal avenue to use and attorney fee will be paid in advance. Terms and conditions of contract, WPAVA. My rights of privacy.

To information see me here. Date: _____
Signature: _____
Date: _____



Page No 6

Medical Necessity Statement for Sclerotherapy Treatment

Patient Name _____ DOB: _____
ID: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone Number _____

Diagnosis: _____

1. _____ 2. _____ 3. _____ 4. _____ 5. _____ 6. _____ 7. _____ 8. _____ 9. _____ 10. _____ 11. _____ 12. _____

Category III

Physician Signature: _____ Date: _____

Sclerotherapy Record
Billing Form
Venous Mapping etc

5th Included in the Course

You get Art Ready Marketing Materials for Sclerotherapy Practice to increase your patient Base

Spider & Varicose Veins Treatment Special !
Best of all with Crown Medical, 30yrs of experience

\$75
Only \$75.00 Per therapy call for details

Www. Crown Medical Center . Com
The Experience you can trust

South Florida Locations
South Miami (305) 740-4444
Miami Lakes (305) 820-5001
Coral Springs (954) 255-1111

Before
After

QR code

The experience you can trust
[www . Crown Medical Center .Com](http://www.CrownMedicalCenter.Com)

Save with this Special **VARICOSE VEINS TREATMENT CUPON**
Offer Valid until last of month, See Website

SAVE 20% off Per package!
Best of all at "Crown Medical Center"

30 years exclusively dedicated to Varicose Veins Treatment , Go to WWW. Crown Medical Center.com

South Miami (305) 740-4444
Miami Lakes (305) 820-5001
Coral Springs (954) 255-1111

6th you get

You get Sclerotherapy Certification sample with a Exam Ready , with all the question that you need to know to have full command of this procedure . To implement in your center

Sclerotherapy Certification



5th Your own evaluation

You get Sclerotherapy Exam Ready with illustration and photos, with all the question that you need to know to have full command



Case No 1

What went wrong in this sclerotherapy ?

Indicated by the yellow arrows ?

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CopaVin
Evidence Based Sclerotherapy
Medical Training



Copavin Sclerotherapy Seminars



Case No 9

What went wrong in this sclerotherapy

www.CopaVin.com

A true comprehensive , Step by Step Sclerotherapy Course



A step by step
Guide to Sclerotherapy

SCLEROTHERAPY MANUAL TOC




Crown Medical presents their Book, & Courses in the same logical order in which each task occurs when treating a patient's varicose disease. Each chapter tackles a milestone within the:

“The Sclerotherapy Cycle”

CROWN MEDICAL

Medical Evaluation of Spider and Varicose Veins



A Comprehensive Sclerotherapy Training Course

This is a true comprehensive training course on Sclerotherapy consist of four Medical Manual, which constitute a Methodology or Medical Protocol on Sclerotherapy. It is practical and concise, it will guide you step by step, through the complete cycle of Sclerotherapy.

This methodology is based on the practical and objective experience of more than 30 years of many Doctors, therapists and administrators dedicated exclusively and entirely to the treatment of varicose veins, having treated thousands of patients of all nationalities and ethnicities in the U.S.




A. Mendoza ARNP
Director Training Programs
www.CopaVin.com

A Protocol Manual

CROWN MEDICAL

How Do Sclerotherapy

The Injection Techniques for Spider & Varicose Veins

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A Comprehensive Sclerotherapy Training Course

CROWN MEDICAL

Sclerotherapy Complications Treatments




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Manual No 3

A. Mendoza ARNP
Director of Training Programs

A Comprehensive Sclerotherapy Training Course

CROWN MEDICAL

The Front Desk Manual for Sclerotherapy Practice



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Manual No 4
www.CopaVin.com

A. Mendoza ARNP
Director of Training Programs

TESTIMONIALS FROM YOUR COLLEAGUES



Crown Medical conducts post seminar surveys in order to maintain the utmost quality in our courses, and incorporates any and all suggestions that may arise. We conducted these surveys by groups in three phases, immediately after the seminar, six months after, and a year after. These are some of the most typical comments expressed by our students:

COMMENTS

"I can't believe I didn't do this sooner; I've missed out on a lot of time with my family, and money".

"I didn't know you could bill Medicare and some insurance companies."

"After I took all the courses on performing Sclerotherapy, my life changed for the better."



"I was thinking this course would be the same as all other CME's, but Crown Medical made it easy and interesting. I found the practical application and teaching methods to be very helpful." Impressive.

"As an RN I'm glad I took this course it has opened many doors for me". Now I have many Doctors call me to work for them. They want my Sclerotherapy expertise"



"Where were you guys? My only regret is not having done this course before"

"I wish all my returns on investments were as solid as my decision to take your course. Thank you to Dr. Mason and Crown Medical"

"Thanks for the class. As a Physician Assistant I can't believe I didn't take it before. It was 100% better than I thought, not only because of the presentations and materials but the didactics as well, you can tell the experience the professor has"

"The only regret I have is not bringing my staff with me to the course, But now since everybody is trained, I can go on vacation and relax"

Web Site [www.CopaVin .Com](http://www.CopaVin.Com)

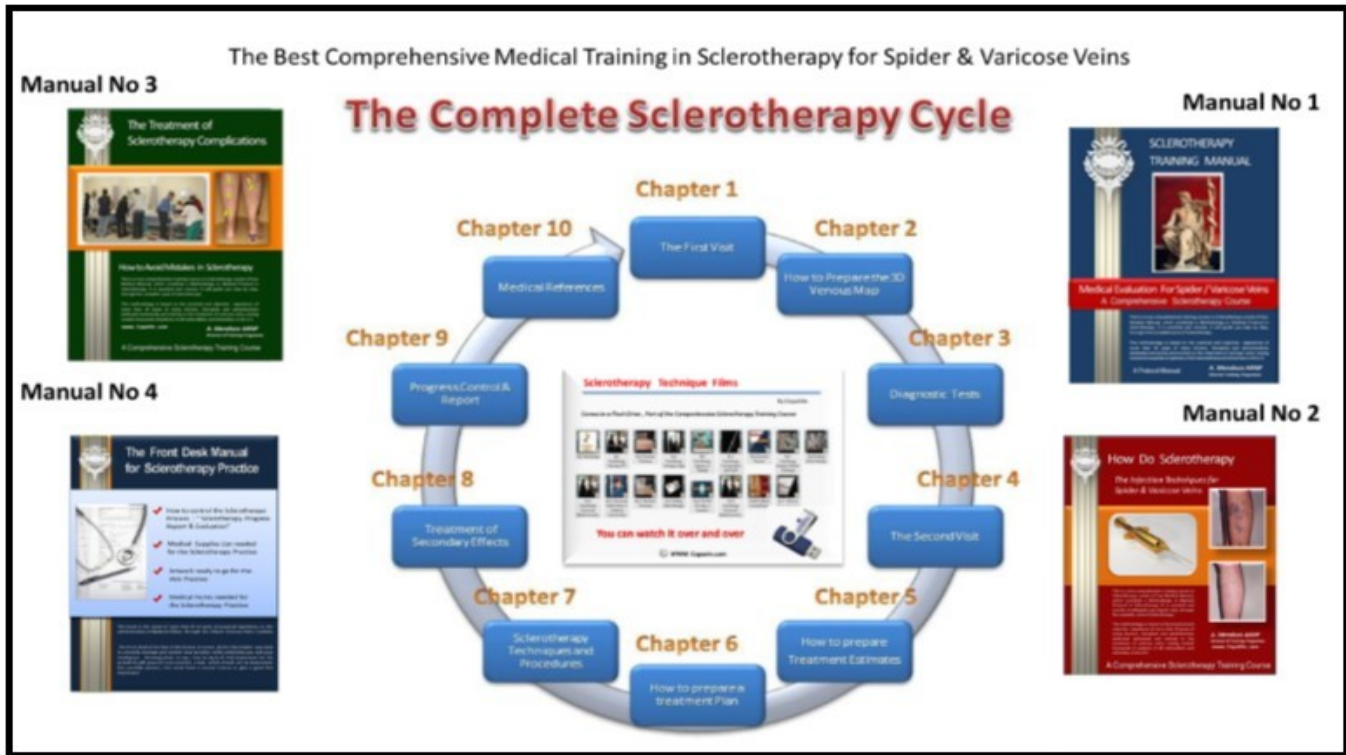
www.CopaVin.com

Best Sclerotherapy Course available



Sclerotherapy Training Course

Based on the practical experience of those who have been doing sclerotherapy for the past 30 Years, and ONLY sclerotherapy



Manual No1 : **Medical Evaluation of Varicose Veins of the Lower Extremities** 175 pages divided into 6 chapters, Differential Diagnosis, Vascular Testing, Vein Classification, 2nd Visit , Treatment Plan and Treatment Estimate, Venous Mapping.

Manual No2 : This manual teaches you **How to perform Sclerotherapy** for Varicose Veins of the Lower Extremities It is a 222 Pages Manual divided - into five Chapters It gives you a detail description on how to perform the actual injection, It gives you the Tips and Pearls of the practice , It teaches How to avoid common mistakes when performing this procedure. It also gives you the Sclerotherapy protocol to follow when doing Sclerotherapy .

Sclerotherapy Injection Techniques Videos : A set of 10 videos explaining different topics of performing Sclerotherapy, Including the ATT technique, The seesaw technique etc. Included with the manual HOW TO DO SCLEROTHERAPY

Manual No 3 : **The Treatment of Sclerotherapy complication** , A must have manual , for the person that practices Sclerotherapy . It teaches you How to avoid mistakes in Sclerotherapy . It is a 125 Pages divided - into 2 Chapters Which explain the different treatment of Sclerotherapy complications , and How to control the progress of the Sclerotherapy

Manual No4 : **The Front Desk Manual for the Practice of Sclerotherapy** . It gives you all the basic Management Elements required to control and implement the Vein Practice, From Marketing Sample ready to go, to Medical Reference need for Sclerotherapy , To Medical Control Forms . Is like a management protocol manual that will save lots of headache.



Sclerotherapy Training



Learn with those that have been doing sclerotherapy
and **ONLY** sclerotherapy for the pass 30 years

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